



## CBS Branch Manager

### Volga, South Dakota

*Interested in driving innovation in agriculture? Join our next generation team.*

#### Opportunity

The world of agriculture and the feed industry is rapidly evolving. CBS Inc. is at the leading-edge — an innovation-focused company that researches, develops, and manufactures a wide range of bio-based products used in feed, food, and industrial applications. CBS Inc. is a pioneer and leader in enzymes and other bio-based feed technology options, leveraging over 30 years of research and development. That's just a start. The next level is fast approaching — new Feed Science Platforms, built for the new landscape of livestock production and the new world of feed technology powered solutions.

#### Responsibilities

The Branch Manager coordinates everything that happens at our Volga, South Dakota branch. This includes working with employees and customers to find the best solutions for their issues, creating strategies for success, and maintaining a positive workplace. In order for the branch to be successful, a Branch Manager must help staff achieve their performance goals. They must create a welcoming environment for staff and customers, and help resolve any issues either group may have. Superb interpersonal and leadership skills are vital for this role, as good teamwork is important for our business success. Must have experience in management in the feed industry.

- Manage staff, aiding them in goal setting
- Recruiting and training new employees
- Establish and maintain relationships with new and existing clients
- Ensure marketing strategies are executed
- Look for growth opportunities within the branch
- Liaise with other branches to share strategies
- Assessing and identifying new opportunities for growth in current and prospective markets
- Establishing the company's goals and objectives
- Identify risks within the business
- Ensure that the company has sufficient resources such as personnel, material, and equipment
- Ensuring all company activities adhere to legal guidelines and policies
- Assessing overall company performance



### Qualifications

- Bachelor's degree in business, business management, or other related fields
- At least 3 years' experience in a management position in the feed industry
- Leadership skills
- Strong strategic acumen for leading growth opportunities
- Ability to multitask on a variety of projects
- Great verbal and written communication skills
- Understanding of financials and related products
- Demonstrable analytical thinking and business insight

### How to apply

For more information or to submit a resume contact:

[hr@canadianbio.com](mailto:hr@canadianbio.com)

*Don't just prepare for the future. Help create it.*